

REALPHONE

Thank you for your interest in becoming a REAL PHONE Distributor or Authorized Dealer.

We are seeking aggressive and innovative sales channels for our products.

This information, which will be held in confidence, will facilitate initial discussions regarding distributor and dealer opportunities at Real Phone Corporation. Distributors will be considered wholesale customers of Real Phone and in turn provide products to retailers. Dealers will provide retail sales of Real Phone products. Depending on volume commitments Dealers will be allowed to purchase at wholesale directly from Real Phone.

General Information

Applicant Name:

Address:

City/State:

Telephone:

Mobile Phone:

Email Address:

Business Website:

D U N S number:

Resale Certificate number:

Existing Distributorships or Dealerships

Do you currently distribute or sell at retail mobile phone products?

If so what manufacturer's products do you carry?

Are you currently a dealer, reseller, or agent of a wireless carrier?

If so, for what carrier(s)?

Marketing Plans

Tell us what marketing plans you have developed for Real Phone products. If you do not yet have a plan, generally how would you market the products?

Proposed Geographic Reach

Where do you plan on establishing a Real Phone Dealership? What geographic area would you propose to serve?

Business Experience

Tell us briefly about your prior business experience.

Financial Data

Complete financial information from the applicant including Bank references will be required to establish the Distributorship or Dealer agreements. At this stage please indicate your current revenue level.

- | | |
|--|---|
| <input type="checkbox"/> Under \$ 1 Million annually | <input type="checkbox"/> \$11- 15 million annually |
| <input type="checkbox"/> \$1-5 Million annually | <input type="checkbox"/> \$16-20 million annually |
| <input type="checkbox"/> \$6-10 Million annually | <input type="checkbox"/> Over \$20 million annually |

References

Please provide three business references including telephone numbers.

1. _____
2. _____
3. _____

Acknowledgements and Certifications

By signing and submitting this application, Applicant acknowledges and agrees to the following:

This application is submitted for review by Real Phone Corporation, its officers, employees and agents. Real Phone may in reviewing this application investigate and evaluate the credit worthiness, general reputation, character, background and business experience of the applicant and the applicant expressly requests and authorizes any individual, partnership, or corporation to provide real Phone, its employees and agents with any and all information which may be requested of them in connection with the review of this application.

This application does not bind applicant to accept, nor does it obligate Real Phone in any way to offer a Real Phone Distributor or Dealership Agreement. Any investments made or expenses of any kind incurred by applicant in anticipation of or in preparation for this application are done solely at the applicant's risk and its own responsibility, and do not obligate Real Phone or any of its representatives in any way.

The execution of a Distributor or Dealer Agreement between Real Phone and applicant is the only manner by which this application may be accepted. Applicant admits that no representations or statements have been made to applicant by Real Phone, or on Real Phone's behalf that would in any way tend to change or modify any terms of this application or of the Distributor or Dealer Agreements, or that the applicant is relying on as an inducement to execute this application.

Real Phone and its representatives have made no representations, assurance, or guarantees as to the profitability or success of Distributorships or Dealerships, and that the ultimate profitability or success of the business depends on future market conditions and economic factors that are beyond the applicant's and Real Phone's control. As a result, the applicant's investment in a proposed Distributorship or Dealership is made solely at the applicants' risk.

Any material misrepresentation or omission, intentional, or unintentional, in the information supplied by the applicant in connection with this application shall constitute grounds for immediate termination of any Agreement subsequently entered into by the applicant and Real Phone.

The undersigned certifies that he/she has read the foregoing application and that the information supplied herein is true and correct to the best of his/her information and belief.

Applicants Signature: _____

Applicants Name (printed): _____

Date submitted: _____

Please submit this application to us by email: dealer@realphonecorp.com or fax: 858-309-6619